



WERRIBEE HC

EST 1975

WERRIBEE HOCKEY CLUB ANNUAL GENERAL MEETING

Wednesday 20th November 2019
President's Park Pavilion at 7:30 pm

BOARD MEMBERS PRESENT:

Chair of Board	Lyn Tout
Director of Finance - Treasurer	Adam Davies
Director of Communications - Secretary	Heinz Freisler
Director of Operations	Jayden Street
Director of Youth Recruitment & Retention	Holly Stewart

Apologies:

Patricia Roache.

Refer to attached sheet of WHC members who attended on the evening (attachment 1).

MINUTES OF PREVIOUS MEETING

Minutes of the 2018 AGM were presented.

Minutes were moved by Lesley McLachlan. Seconded by Daniel Manzies. The minutes of the 2018 AGM meeting were accepted.

REPORTS

Chair of the Board Report – Lyn Tout

The 2019 season began with the election of a new Board in November 2018. Adam Davies, Director of Finance, Jayden Street, Operations Director and Holly Stewart as the new Board position of Youth Retention and Recruitment Director, joined Heinz Freisler, Secretary (Director of Communications) and myself (Chair). The Board quickly began work during the preseason planning for 2019. The first role was to lock in new coaches for both the men's and women's teams. After extensive negotiation and searching Jayden Street and Ross Cowlshaw were appointed to jointly coach the men's VL1 team and Sam Winch and Jodi Dumbleton to the women's VL1 team.

The Board identified two areas for focus in 2019 – financial status and recruitment. Our financial situation was reviewed and identified as the number one goal area for improvement. This review got off to a great start with the announcement of a silent sponsor who covered all costs over the summer period, enabling the purchase of the new operating system in the canteen (including purchase of iPad and other hardware) and generally ensured we did not have to use any of our invested funds prior to cash beginning to flow into the Club early March. This silent sponsor continued to provide financial support throughout the season. As revealed at Presentation Night – we are extremely appreciative of this financial sponsor by Adam and Karen Davies. Other aspects of the financial review were slight increases in membership fees, a focus on gaining more sponsorship and a major focus on reducing all expenses and maximizing our income. Adam's work in reviewing of our finances and bank accounts has led us to be able to increase our term deposits – thus maximizing the interest earned this year. As will be outlined by Adam – we are finally heading in the right direction and are beginning to be able to plan to have finances available for the future development of our facilities.

We are currently waiting to see the Master Plan for Presidents' Park – we are hoping that within this will be a second hockey pitch. This will ensure that we have opportunity to continue to grow. Currently, as I am sure you are aware, we have very limited suitable time available for training for all teams. A second pitch would address this and provide us with opportunities to approach state bodies and other organisations to conduct tournaments and championships at our Club. If we are granted the extra pitch the Club will be required to provide some of the costs for the construction. Thus, it is vital we continue to grow our Development Funds.

Sponsorship efforts this year, undertaken by Adrian Hillyer, Jayden and myself has seen the following Club sponsorship – Werribee Mitsubishi – increasing their sponsorship and becoming our shirt sponsor; Victorian Fireplaces continued with their sponsorship; The Tigers' Clubhouse became a major sponsor and Growth Steel coming on board as a Bronze level sponsor. Hudson's Dry-Cleaning x 2 and Quest provided scholarships for junior players with potential. Natasha Smith x 2 and Jackson Parker both gained individual player sponsorships.

Canteen and the bar – these have been very successfully managed and run by Holly and Jayden. Not only have the schnitzel rolls increased in legend status, the bar prices have been reduced and we have sold more! Holly has ensured that waste is minimised and both Holly and Jayden ensure we get the best prices on all purchases. Stopping at shops with sales and going to Costco for major purchases. As can be seen from the financial report all of this effort has netted us a significant increase in profits.

Social functions also were great club nights and enjoyed by all who attended. These netted us some earnings as well – although the focus of these is for the Club to have fun.

Holly has worked extremely hard, along with her coaches, managers and umpires to build our junior section of the Club – not only on the field but she has worked with Peta Swanton and Craig Blake to develop our junior umpires. We have seen an increase in our junior numbers of 10%. We were able to field an U18's team this year and a team in each of Under 12, 14, 16 and 3 teams in U10. Under 14 and 16's both making finals – with the U16's winning the premiership. The WDHL on a Tuesday has grown by around 50% - with 10 of these progressing to U10 competition in term 3. Our challenge is to continue this growth and retain these young people playing the game of hockey.

The hard work of Jayden, Operations Director, and Daniel and Lesley – section leaders, have seen the senior numbers being more consistent this year – with less forfeits being given. Senior membership only grew by 3 but this is skewed due to the number of juniors who also play seniors. It is this group that is the future of the Club and it was great to see so many juniors taking up the opportunity to play with our senior teams. We fielded 3 men's, 3 women's and 3 masters teams. It is hoped that 2020 will see at least one more team in the senior section. It was very pleasing to see the hard work by the VL teams pay off and see them both hold VL1 for 2020. The women's masters will be promoted to A Grade for 2020 following their premiership win. The summer indoor team also took out the premiership.

We were very pleased to be able to secure the Technical Official's bench by negotiating with the Wyndham City Council, in particular Cr Peter Maynard. Following a HV review of Technical Official's Facilities across the state, the comment was made that Werribee Hockey Club's TO bench was superior to most other clubs, including many of the Premier League Clubs. Thank you to Craig Blake who ensured this facility was fully operational for home games.

Most of you would be unaware of the many minor jobs that are done around the Club – things such as putting hooks on doors, reattaching signs, cleaning concrete, etc. etc. that have successfully been done by Jacob Friedl and his helpers. These things are very important to the operation of the day to day running of the Club and have been carried out in a very unobtrusive manner.

Our special days were also successful – these include Whole of Club Training night, men's and women's rounds, Fair Go Sports Round and the Indo/Aus Tournament during the Diwali Festival. All of these showcasing the Club's diversity.

The work of some of the people in the Club have been recognized via external organisations this year. At the Hockey Victoria Awards night Werribee Hockey Club was a finalist in the Community Club of the Year – recognizing the diversity of our Club and the approach we have to ensuring everyone gets a Fair Go! We released our Inclusion Statement at our Fair Go Sports Day and this has been well received by all. Craig Blake, Jayden Street and Holly Stewart all received Lalor Heroes Awards from Joanne Ryan, MP for Lalor, in recognition of their ongoing work around the Club.

Life Membership was awarded on Jeff White this year. Jeff has been with the Club since it began and has served on committees, played, coached and generally helped out around the Club in many areas for all of these years. Well done Jeff.

A number of people have combined to ensure that 2019 happened. Thanks to:

All our coordinators – Daniel Manzies (men), Lesley McLaughlin (women), Adrian Hillyer (sponsorship), Tim Pickersgill (social), Casey Tunstall (WDHL), Jacob Friedl (maintenance), Jess Fadulto (social media), Caitlin Spence (marketing), Peta Swanton (umpire development).

Our coaches and managers – your work with our teams has been greatly appreciated.

Umpires and technical officials – thank you for ensuring that all our games were officiated in all weathers.

People who have helped in anyway – whether it be with the canteen, putting bins out, supervising kids – thank you.

On review we have had a very successful year – being very competitive on the pitch, developing our juniors as both players and umpires, building a cohesive playing group and improving our financial status. However, it is still the work of a few that is driving all of this. We have recognized that many of our roles have become far too large for one person and are looking for more hands to ensure that those leading the Club are not burnt out – remember many hands make light work. Do not ask what the Club is doing for you but what you can do for the Club.

In 2020 we need:

- Section Treasurers, who will be responsible for fee management, including sending invoices, following up on overdue fees, managing time plans, etc for men, women and juniors.
- WDHL Coordinator – to run the Hook in 2 Hockey program and primary school kids program on a Tuesday night before senior training.
- School Roadshow Coordinator – to liaise with Holly to ensure our school Roadshows have coaches, fliers, etc. This is basically one week in February and an occasional school during the season.
- Social coordinator – to plan and conduct social events throughout the year.

- Sponsorship coordinator – Adrian has resigned – to maintain connection with current sponsors and seek new sponsorship.
- Umpire development coordinator – to learn the ropes from Peta and help develop umpires across the Club. You do not need to be an umpire just someone who can assist ensuring that developing umpires are offered courses and tutoring.
- Grants coordinator – to seek out opportunities for the Club via the grants program and apply for those relevant to the Club. Then support the implementation of the grant program.
- Social Hockey coordinator – this includes organising and conducting the summer hockey program but also is about looking at ways the Club can progress to offering social hockey at other times. This could be a social comp on an evening when Masters are not playing at home during the winter or whatever involves getting people involved in the game.

Each of these roles can be shared by a couple of you working together if you are not ready to do it on your own – ask a friend to help. If you would like to assist with any of these please complete an Expression of Interest and we will be in touch.

In closing I wish to sincerely thank the Board, Heinz, Holly, Jayden and Adam, for their hard work this year. I strongly believe that we have made a big impact on the Club and that we have addressed aspects that will ensure a viable future. I look forward to continuing this work in 2020 and taking it to the next level.

Financial Report – Adam Davies

Mission Statement

To transform Werribee Hockey Club (WHC) to a financially sustainable organisation.

Mission Outcome

In 2019 Werribee Hockey Club maintained financial sustainability. Retained earnings and costs brought forward place WHC in significant financial strength for 2020.

Change in financial position between 2018 and 2019 shows a 215% increase in profitability. Prior year's losses of \$50K and \$12K have now been replaced by profitability of \$38K.

Budgeting to reflect this trend is now in place to ensure sufficient money is available to pay bills when they come due while maintaining the highest level of funds within the term deposit.

Potential changes to the trading position include:

- \$4K from sponsorship
- \$1.5K from term deposit
- Increased expense resulting from presentation events
- Reduced income from presentation events

AGM Treasurer's Report (Please refer to the financial report attached.)

Reports were Moved by Craig Blake and Seconded by Debbie Freisler.

GENERAL BUSINESS

There was no general business.

ELECTION OF OFFICE BEARERS

All existing committee positions were declared vacant. Debbie Freisler as Life Member of the club then chaired the meeting to carry on the process of the election of the new Board members.

Listed below are the nominations:

Chair of the Board

Lyn Tout

Director of Communications - Secretary

Heinz Freisler

Director of Finance - Treasurer Adam Davies
Director of Operations Jayden Street
Director of Youth Recruitment & Retention Holly Stewart

Nomination of the Board members was finalised and approved.

Lyn Tout on behalf of the club congratulated and thanked the out going committee for the leadership that they have shown us this year. The club has gone forward when you compare where we were at this time last year. We had some real strong goals ahead of us and due to the leadership of those few the club is in a much better position to go forward.

MEETING CLOSURE

Lyn Tout closed the meeting at 8:00 pm. and thanked everyone for attending the meeting.

Lyn Tout
Chair of Board
Werribee Hockey Club

November 2019

Heinz Freisler
Secretary
Werribee Hockey Club

November 2019

Attachments

- 1 Members present at Meeting.
- 2 Treasurers Report.
- 3 Board Nomination Forms received.

ANNUAL GENERAL MEETING
WERRIBEE HOCKEY CLUB Inc

ATTENDANCE SHEET



WERRIBEE HC
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ANNUAL GENERAL MEETING
WERRIBEE HOCKEY CLUB Inc

ATTENDANCE SHEET

NAME	SIGNATURE
Debbie Freisler	<i>[Signature]</i>
Heinz Freisler	<i>[Signature]</i>
Lesley McLaughlin	<i>[Signature]</i>
CRAIG BLAKE	<i>[Signature]</i>
byd Tour	<i>[Signature]</i>
Adam Davies	<i>[Signature]</i>
Holly Stewart	<i>[Signature]</i>
Lee Whitmore	<i>[Signature]</i>
Keggie Eldridge	<i>[Signature]</i>
JASON STREET	<i>[Signature]</i>
Jason Maxwell	<i>[Signature]</i>
RACHEL CATANIA	<i>[Signature]</i>
CAROLINE DIXON	<i>[Signature]</i>
Jack White	<i>[Signature]</i>
DANIEL MANZIE	<i>[Signature]</i>
JACOB FRIEDL	<i>[Signature]</i>
Bianca Gordon	<i>[Signature]</i>
Lee Blake	<i>[Signature]</i>
Jarrod White	<i>[Signature]</i>

Treasurers Report – 2018

Finance Report is attached.

ANNUAL GENERAL MEETING BOARD NOMINATIONS

I hereby nominate (full name) Lynette Tout
for the position of Chair of the Board
on the Board of the Werribee Hockey Club, to be elected at the Annual General Meeting on
Wednesday 20th November 2019.
Nominator: Heinz Freisler
Signature: HR Freisler
Seconder: DEBBIE FREISLER
Signature: Dhi
Signature of Nominee Lyn Tout
Date 8 Nov 19

I hereby nominate (full name) HEINZ FREISLER
for the position of SECRETARY
on the Board of the Werribee Hockey Club, to be elected at the Annual General Meeting on
Wednesday 20th November 2019.
Nominator: DEBBIE FREISLER
Signature: Dhi
Seconder: NICK FREISLER
Signature: [Signature]
Signature of Nominee HR Freisler
Date 8 NOV 2019

I hereby nominate (full name) Adam Davies for the position of Director of Finance - Treasurer on the Board of the Werribee Hockey Club, to be elected at the Annual General Meeting on Wednesday 20th November 2019.

Nominator: Chris Tivendale

Signature: 

Seconder: Jason Maxwell

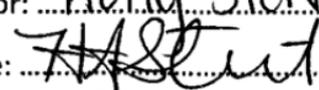
Signature: 

Signature of Nominee *Adam Davies*

Date 08/11/2019

I hereby nominate (full name) *Jayden Street*
for the position of *Director of Operations*
on the Board of the Werribee Hockey Club, to be elected at the Annual General Meeting on
Wednesday 20th November 2019.

Nominator: *Holly Stewart*

Signature: 

Seconder: *JACOB FRIEDL*

Signature: 

Signature of Nominee 

Date *18-11-19*

I hereby nominate (full name) Holly Stewart
for the position of Director of Youth Recruitment + Retention
on the Board of the Werribee Hockey Club, to be elected at the Annual General Meeting on
Wednesday 20th November 2019.

Nominator: JACOB FRIEDL

Signature: [Signature]

Seconder: JAYDEN STREET

Signature: [Signature]

Signature of Nominee [Signature]

Date 18/11/19